

## **Introducing the Renewable Energy Performance Platform (REPP)**

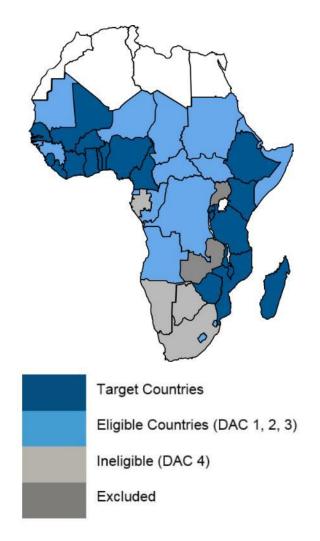
IRENA/REPP Workshop on Risk Mitigation in Renewable Energy Investments in Africa Crowne Plaza Hotel, Nairobi, Kenya 29 and 30 January 2018



# Renewable Energy Performance Platform

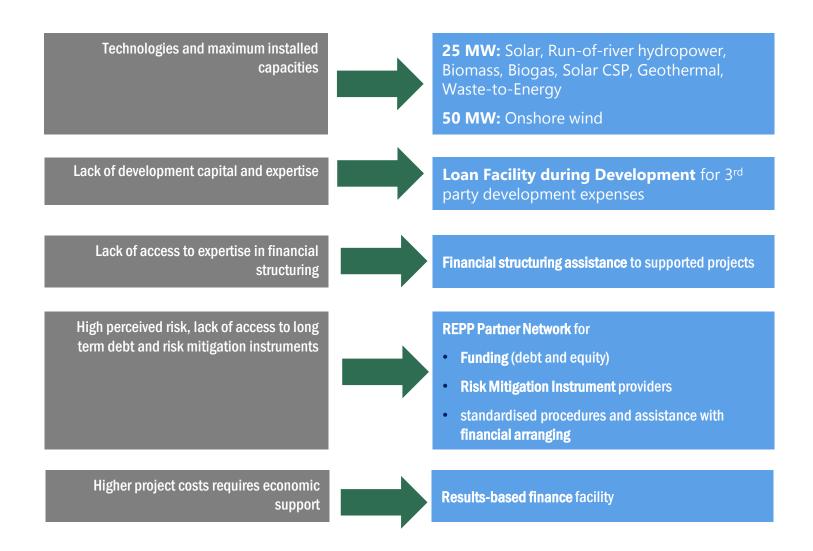






# REPP is designed to overcome barriers





# **Smaller projects make sense but face barriers**



#### The logic for smaller projects

- Traditional centralised electric systems have, with a few exceptions, failed to meet needs
  - Grids often not extensive enough or creditworthy
  - Insufficient generation to meet load
- Large generation projects are slow and difficult to develop
- There is a strong logic for smaller, more distributed projects
  - Reduced reliance on centralised grid
  - Easier to achieve in difficult development conditions
  - More able to respond to needs of population
  - Often displaces expensive, local solutions such as diesel, kerosene and charcoal

#### **Barriers**

- Funding is plentiful for large, bankable projects, but there aren't many of them
- Key barriers for smaller projects include the lack of:
  - Development capital and expertise
  - Access to and expertise in financial structuring
  - Access to cheaper funding (including long term debt)
  - Access to risk mitigation instruments
- In many cases, getting the first projects going will be expensive, resulting in higher tariff requirements

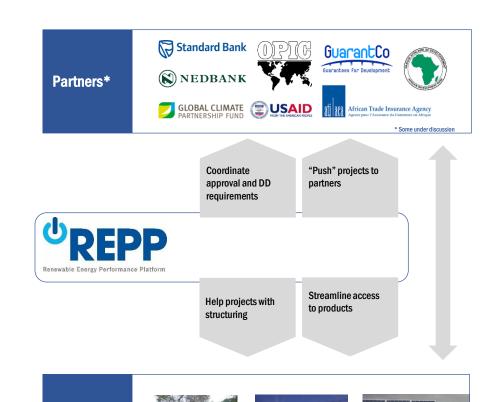
## **REPP's Risk Mitigation Partner Platform**



- Many smaller project struggle to access key risk mitigation instruments and long-tenor debt
  - Lack of access to appropriate structuring expertise
  - "Too small" to get providers' attention
  - High cost of dealing with DD and approval requirements

#### REPP:

- Provides expert structuring assistance to supported projects
- Is forming a partner network with key providers of debt and risk mitigation instruments
- Through the partner network, REPP will:
  - Help supported projects to ensure that they meet providers' requirements
  - Encourage providers to coordinate their approval and DD requirements so that projects only have to do work once
  - Work with developers and partners to help projects access an optimal mix of debt and risk mitigation instruments



**Projects** 

### **Risk Mitigation Landscape**



### **Key Trends**

- 1. Competitive bidding programmes (SA REIPPPP, Scaling Solar)
- 2. Programmes for providing RMIs (KfW/ATI RLSF)
- 3. Standardisation
- 4. Collaboration with regulators (local currency tariffs in Kenya)
- 5. Government guarantees (Kenya, Ghana)

### **Key Questions**

- 1. Real vs. perceived risks
- 2. Appropriate risk sharing
- 3. What is a bankable PPA/project and is this definition changing?
- 4. Changing roles and attitudes (funders especially DFIs, governments)
- 5. How to address currency risk?