RISK MITIGATION IN RENEWABLE ENERGY INVESTMENTS — EXPERIENCES OF KENYA



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Policy, Regulatory instruments & Strategies that stimulate RE investments

- Energy Policy, 2004
- Draft Energy Policy, 2017
- Energy Act, 2006
- Energy Bill 2016
- Feed-in-Tariff Policy
- RET Regulations
- LCPDP
- SE4All Investment Prospectus

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Tax waivers, Exemptions and Tax holidays

- 10 Year Corporate Income tax holiday
- 10 Year withholding tax holiday on repatriated dividends
- VAT exemption for plastic biogas digesters
- Zero rate on import duty
- Tax exemption on RE Equipment & Accessories

Standards and Regulations

- Standards in place for:
- Domestic biogas systems
- Improved cookstoves
- Solar Regulations
- Standard PPA
- Standards and labels

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Geothermal

- Special Purpose Vehicle to absorb pre-development investment risks
- Opening the geothermal power generation to private sector players (IPPs)
- Public Private Partnership policy and regulations to further derisk the investment

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Informational Risks

- SE4All Investment Prospectus
- SE4All website to showcase Projects and Investment opportunities – Planned linkage to IRENA Sustainable Energy Marketplace
- RE Investor Portal established at ERC to provide Information

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Kenyan Solar Industry case Example

- Kenya has one of the most active commercial PV system market in sub-Saharan Africa, with an installed PV capacity in the range of 4 MW.
- An estimated 300,000 rural households in Kenya have solar home systems
- Annual PV sales in Kenya are between 10,000-20,000 systems.

Kenyan Solar Industry Success Factors

- Strong community awareness programmes
- Innovative marketing strategies e.g M-Kopa
- Mobile technology integration into marketing solutions
- A strong and growing micro-finance sector focused on financing renewable energy

Kenyan Solar Industry Success Factors.../2

- Supportive policy and regulatory Environment (e.g FiTariff policy)
- Fiscal incentives
- Continuous awareness creation
- Strong private sector participation in renewable energy industry, e.g KEREA

SUMMARY OF FIT PROJECTS as at 30th June 2017

| | XX7° 1 | Biomass/ | Small | Solar | | TOTAL | Capacity |
|---|--------|----------|-------|-------|------------|---------|-----------------|
| | Wind | Biogas | Hydro | PV | Geothermal | TOTAL | (MW) |
| Plants in Operation | 0 | 1 | 2 | 1 | 0 | 4 | 3.4 |
| Projects With Signed PPA's | 3 | 2 | 11 | 0 | 0 | 16 | 230 |
| Projects with Initialed PPA's | 2 | 0 | 0 | 4 | 0 | 6 | 301 |
| Projects with Finalized PPA Negotiations | 0 | 0 | 1 | 4 | 0 | 5 | 121.5 |
| Projects with PPA's under Negotiations | 2 | 3 | 5 | 2 | 0 | 12 | 253.39 |
| Approved Projects with | 2 | 3 | 3 | 2 | U | 12 | 233.37 |
| PPA Negotiations Yet to Start | 0 | 4 | 7 | 8 | 0 | 19 | 378.5 |
| Projects with Feasibility Studies approved and sent | | | | | | | |
| to ERC-LCPDP | 0 | 0 | 0 | 9 | 0 | 9 | 280 |
| Projects in Feasibility | | | | 0.4 | | | 2020 0 7 |
| Study Stage | 12 | 20 | 60 | 81 | 1 | 174 | 2838.05 |
| Total No. of Approved | 4.0 | - 0 | 0.4 | 100 | | ~ 4 = | |
| Projects | 19 | 30 | 86 | 109 | 1 | 245 | |
| Total Capacity (MW) | 898 | 504 | 490 | 2509 | 15 | 4415.84 | |

THANK YOU