

Sustainable Energy Project Facilitation for Africa

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Project Facilitation Tools

1. Sustainable Energy Marketplace
2. Project Navigator
3. IRENA/ADFD Project Facility

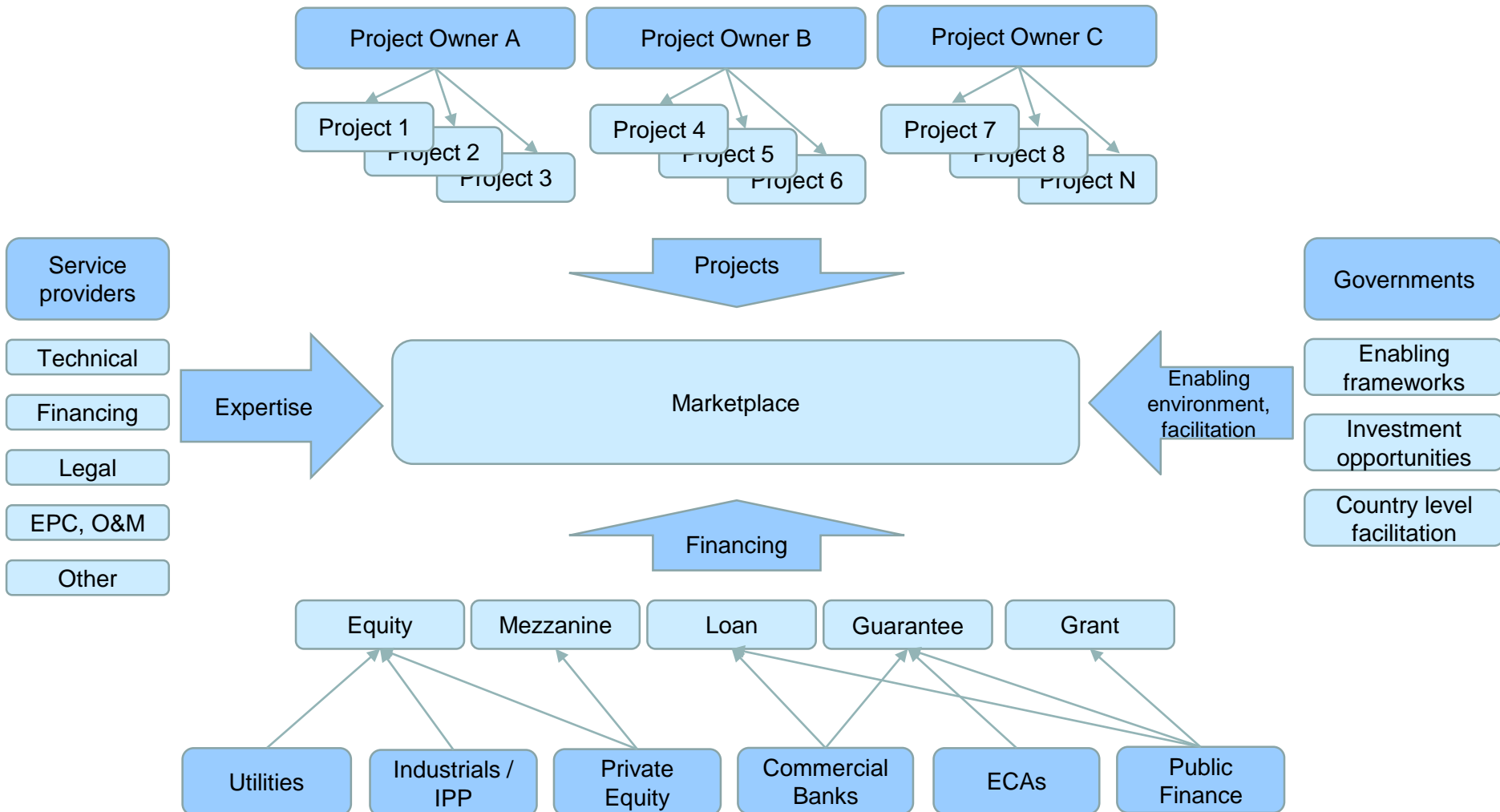
To scale up renewable energy and energy efficiency investments a virtual market place is created with the objective to support:

- ✓ initiation,
 - ✓ development and
 - ✓ financing
- of sustainable energy projects

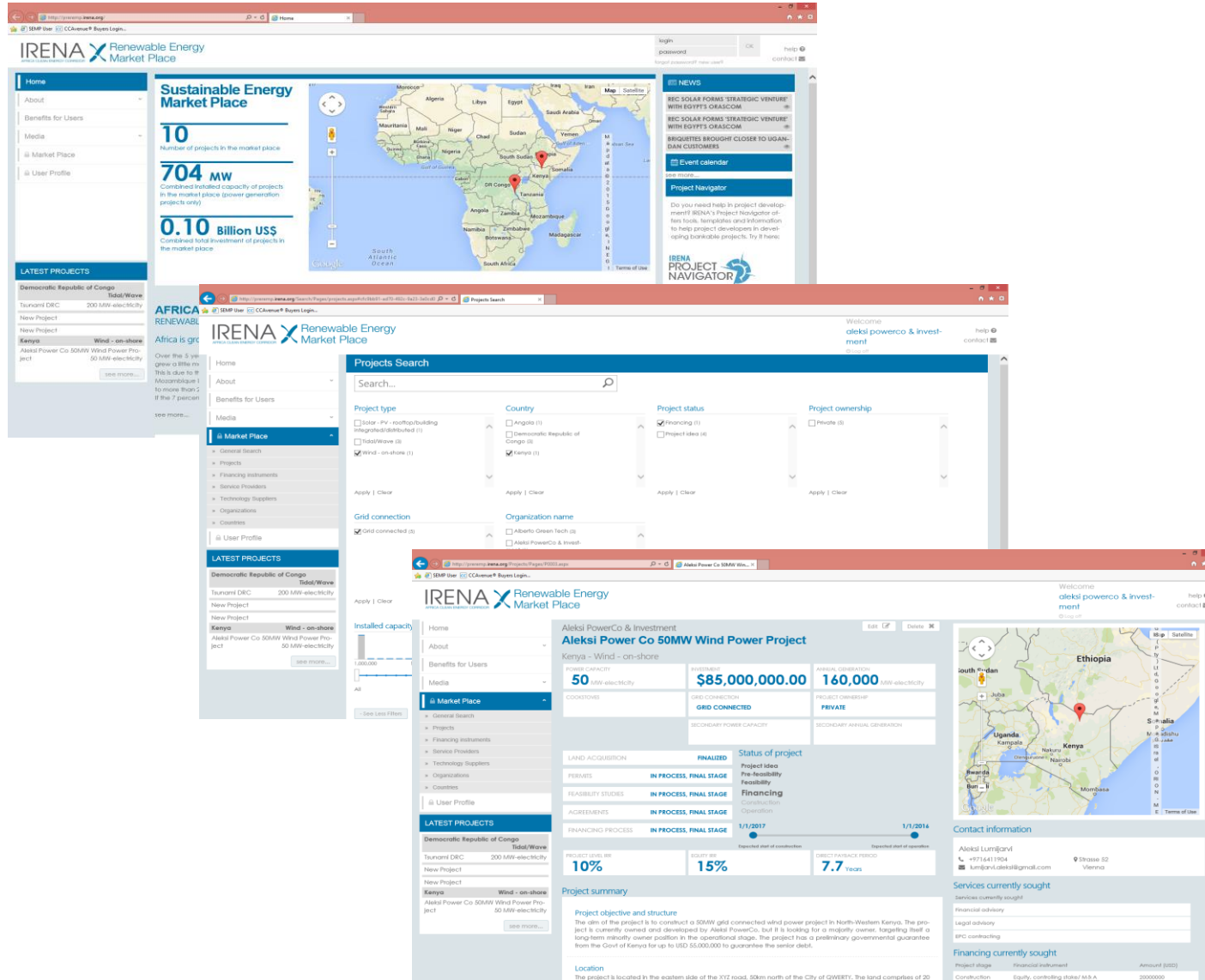
By:

- *Improving the transparency of the market*
- *Supporting projects at the development stage*
- *Offering IRENA's tools and databases for market players*

Sustainable Energy Marketplace



Rich source of information



The screenshot displays the IRENA Renewable Energy Market Place interface, which is a comprehensive platform for renewable energy projects. It features a navigation menu on the left, a main content area with project statistics and maps, and a detailed project profile for the Alekski Power Co 50MW Wind Power Project.

Market Place Statistics:

- 10** Number of projects in the market place
- 704 MW** Combined installed capacity of projects in the market place (power generation projects only)
- 0.10 Billion US\$** Combined total investment of projects in the market place

Project Search Filters:

- Project type:** Solar - PV, rooftop/building integrated/distributed (0), Tidal/Wave (0), Wind - on-shore (1)
- Country:** Angola (1), Democratic Republic of Congo (0), Kenya (1)
- Project status:** Financing (1), Project sales (0)
- Project ownership:** Private (0)
- Grid connection:** Grid connected (0), Alekski Green Tech (0), Alekski PowerCo & Invest.

Alekski Power Co 50MW Wind Power Project Details:

- Project capacity:** 50 MW electricity
- Investment:** \$85,000,000.00
- Annual electricity generation:** 160,000 MWh electricity
- Grid connection:** GRID CONNECTED
- Project ownership:** PRIVATE
- Secondary power capacity:** 0 MW
- Secondary annual generation:** 0 MWh

Status of project:

- Land acquisition:** FINALIZED
- Permits:** IN PROCESS, FINAL STAGE
- Feasibility studies:** IN PROCESS, FINAL STAGE
- Agreements:** IN PROCESS, FINAL STAGE
- Financing process:** IN PROCESS, FINAL STAGE

Project summary:

- Project level IRR:** 10%
- Equity IRR:** 15%
- Direct payback period:** 7.7 Years

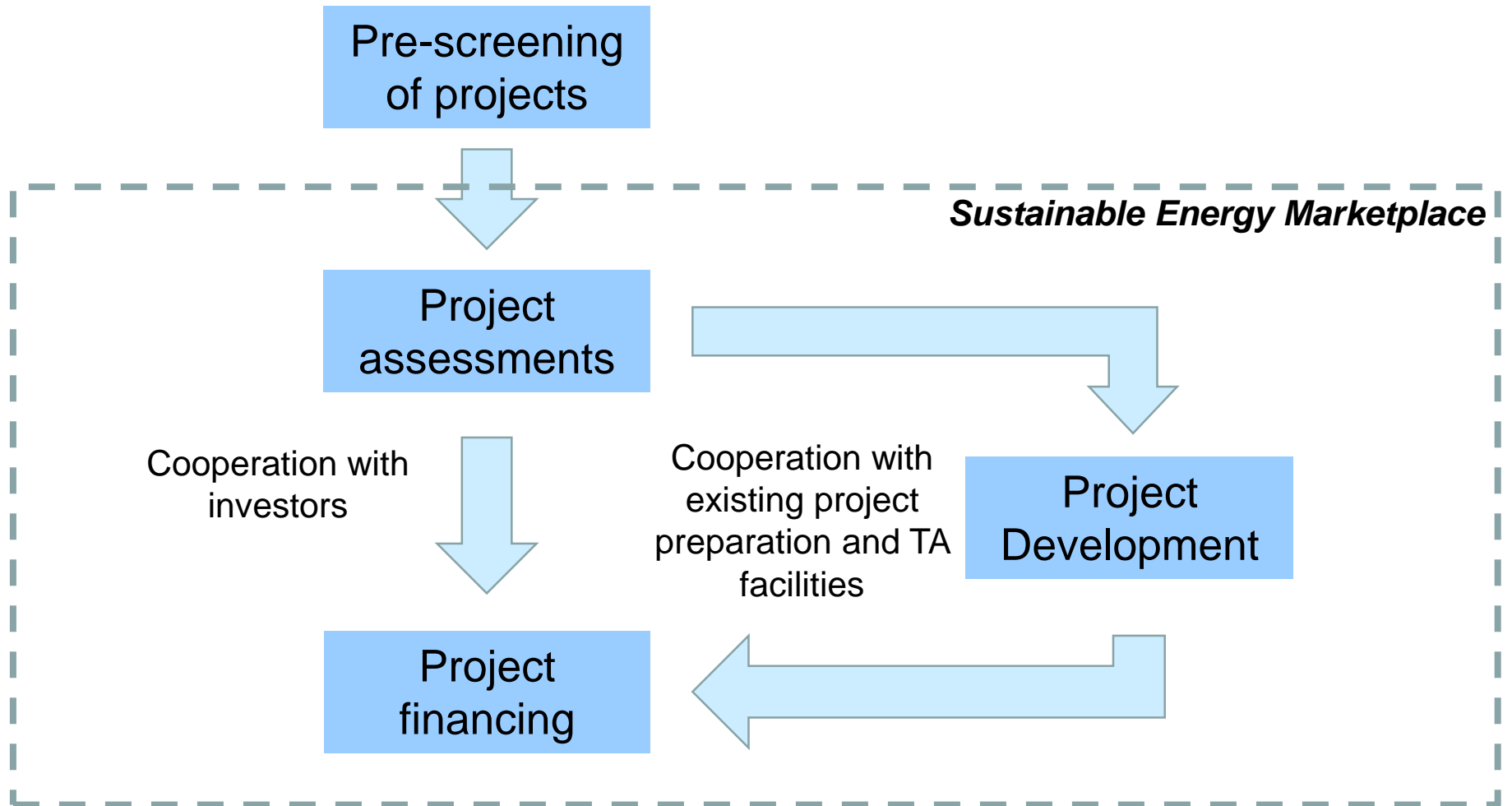
Project objective and structure:

The aim of the project is to construct a 50MW grid connected wind power project in North-Western Kenya. The project is currently owned and developed by Alekski PowerCo, but it is looking for a majority owner, foregoing half a long-term minority owned position in the operational stage. The project has a preliminary governmental guarantee from the Govt of Kenya for up to USD 55,000,000 to guarantee the senior debt.

Location:

The project is located in the eastern side of the XYZ road, 50km north of the City of QWERTY. The land comprises of 20

Facilitation Process in the Marketplace



The Platform is Part of IRENA's tools for Africa

Zoning and resource assessments

Technical potential;
Identification of suitable areas

Renewable Readiness Assessments

Regulatory and investment environment

REsource and other databases

Market statistics;
Policy database;
Global Atlas

REmap, SPLAT

Commercial market potential

DATA & ANALYSIS



Stream of bankable projects and financial closings

FACILITATION

Skills and knowledge

Capacity Building

Enabling investment environment

Regulator and utility cooperation

Support in project development

Project Navigator

Facilitating the market and financing

IRENA/ ADFD project facility

The challenge of RET projects

- » Failing to prove project bankability to funding institutions
- » Insufficient knowledge on project proposal development
- » Higher project development costs
- » Higher risk of project failure

Objectives

- » Increase the bankability of projects by:
 - » Strengthening the project development base
 - » Enhancing the quality of project proposals
 - » Reducing costs and mitigating risks through proper planning and efficient use of funds
 - » Facilitating effective implementation

Scope

- » All RETs
- » Different finance types: grants, loans, equity
- » Project sizes: from individual use to utility scale projects
- » Global: all geographical regions



www.irena.org/navigator



Home	Learning section	Start a project	Financial Navigator	My account	Sign out
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Welcome to the IRENA Project Navigator!



- To learn more about the renewable energy project development process and to develop bankable project proposals, please enter the Project Navigator
- When looking for funding opportunities, browse the IRENA Financial Database using the Financial Navigator
- If you are a project developer, you can create a workspace online and track your project development progress.

Choose from the Quick Access tiles below!

News

13 May, 2015

"Introduction to the IRENA Project Navigator" Webinar

5-6 May, 2015

2nd Project Navigator Workshop, Ulaanbaatar, Mongolia

22 April, 2015

Project Navigator Launched

Learning section

Learn about project development

Start a project

Create a project workspace

Financial Navigator

Find funding opportunities

Project Development Guidelines

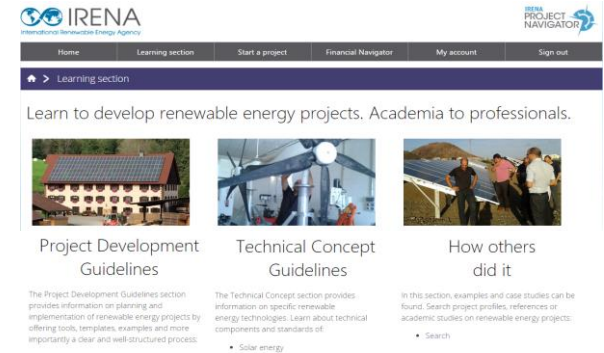
- » Clear project development process
- » Detailed definitions
- » Tools
- » Key Actions
- » Control questions and deliverables
- » Contract templates

Technical Guidelines

- » Land and resource assessment
- » Technology selection and sizing
- » Logistical aspects
- » Lessons learned from previous projects

How others did it

- » Find examples
- » Case studies
- » Templates




IRENA PROJECT NAVIGATOR

Home Learning section Start a project Financial Navigator My account Sign out


» Learning section

Learn to develop renewable energy projects. Academia to professionals.



Project Development Guidelines


The Project Development Guidelines section provides information on planning and implementation of renewable energy projects by offering tools, templates, examples and more importantly a clear and well-structured process.



Technical Concept Guidelines

The Technical Concept section provides information on specific renewable energy technologies. Learn about technical components and standards of

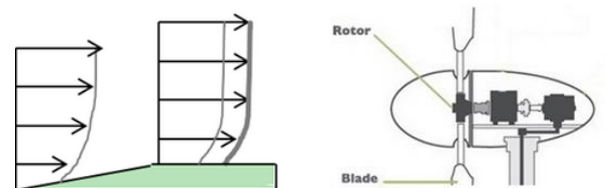
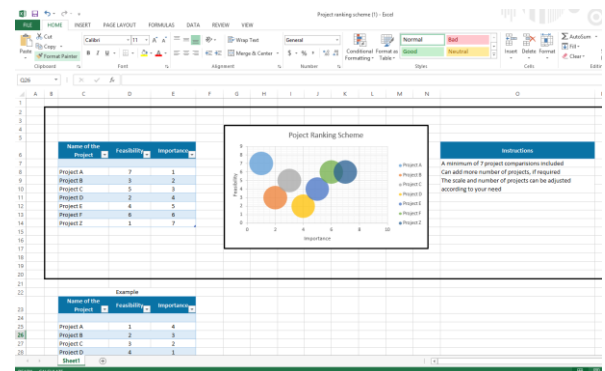
- Solar energy



How others did it

In this section, examples and case studies can be found. Search project profiles, references or academic studies on renewable energy projects.

- Search



Start a Project

Create your own workspace

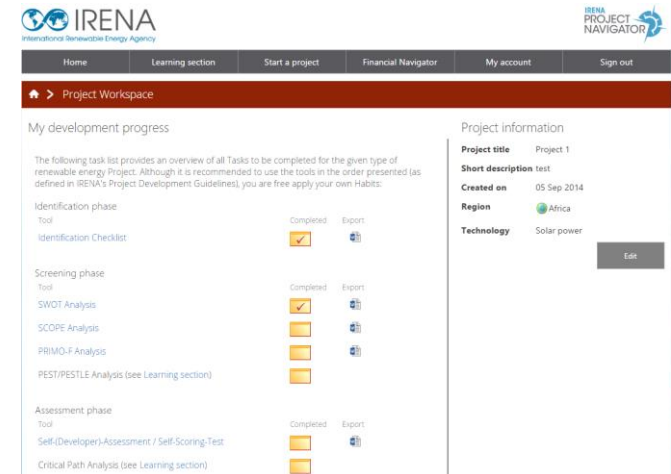
- » Password protected workspace
- » Interactive tools
- » Store up to three projects

Follow a clear project development process

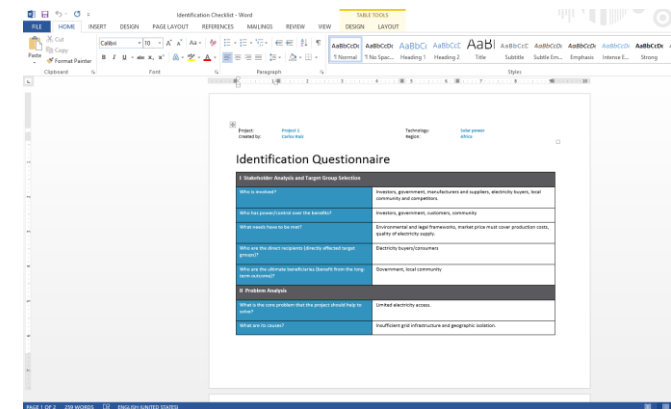
- » Clear objectives
- » Interactive tools
- » Control questions to ensure that nothing important has been overlooked

Track your progress

- » Store your data
- » Keep track of your project
- » Export and download reports



The screenshot shows the IRENA Project Navigator web interface. The top navigation bar includes 'Home', 'Learning section', 'Start a project', 'Financial Navigator', 'My account', and 'Sign out'. The main content area is titled 'Project Workspace' and displays 'My development progress' with a list of tasks and their completion status. The tasks are organized into three phases: Identification phase, Screening phase, and Assessment phase. Each task has a progress indicator (a yellow box with a checkmark or a yellow box) and an 'Export' button. The 'Project information' sidebar on the right shows details for 'Project 1', including 'Short description: test', 'Created on: 05 Sep 2014', 'Region: Africa', and 'Technology: Solar power'. An 'Edit' button is visible next to the technology field.



The screenshot shows the IRENA Project Navigator web interface displaying an 'Identification Questionnaire' form. The form is titled 'Identification Questionnaire' and is divided into several sections. The first section is 'I. Stakeholder Analysis and Target Group Selection' and contains four questions with corresponding text boxes for answers. The second section is 'II. Problem Analysis' and contains two questions with corresponding text boxes for answers. The form is displayed within a Microsoft Word document window, with the Word ribbon visible at the top.

Present

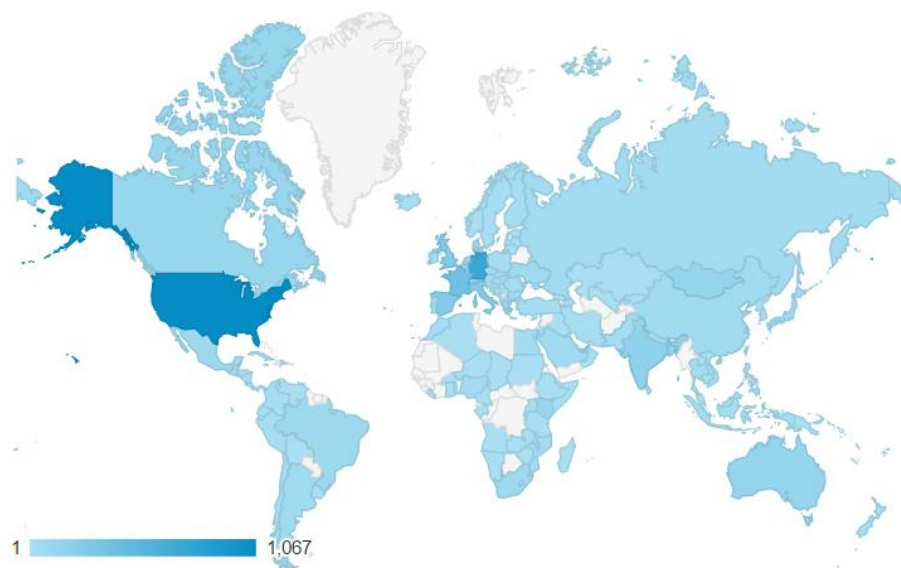
- Launched 22 April 2015
 - 1400+ registered users
 - From 149 countries

Next Steps

- Technical Concept Guidelines
 - Rooftop PV
 - Off-/Mini-grid applications
 - Small Hydro
 - Bioenergy
- Workshops / Regional adaptations
- Pilot studies with member countries
- Continuous improvement of the tool

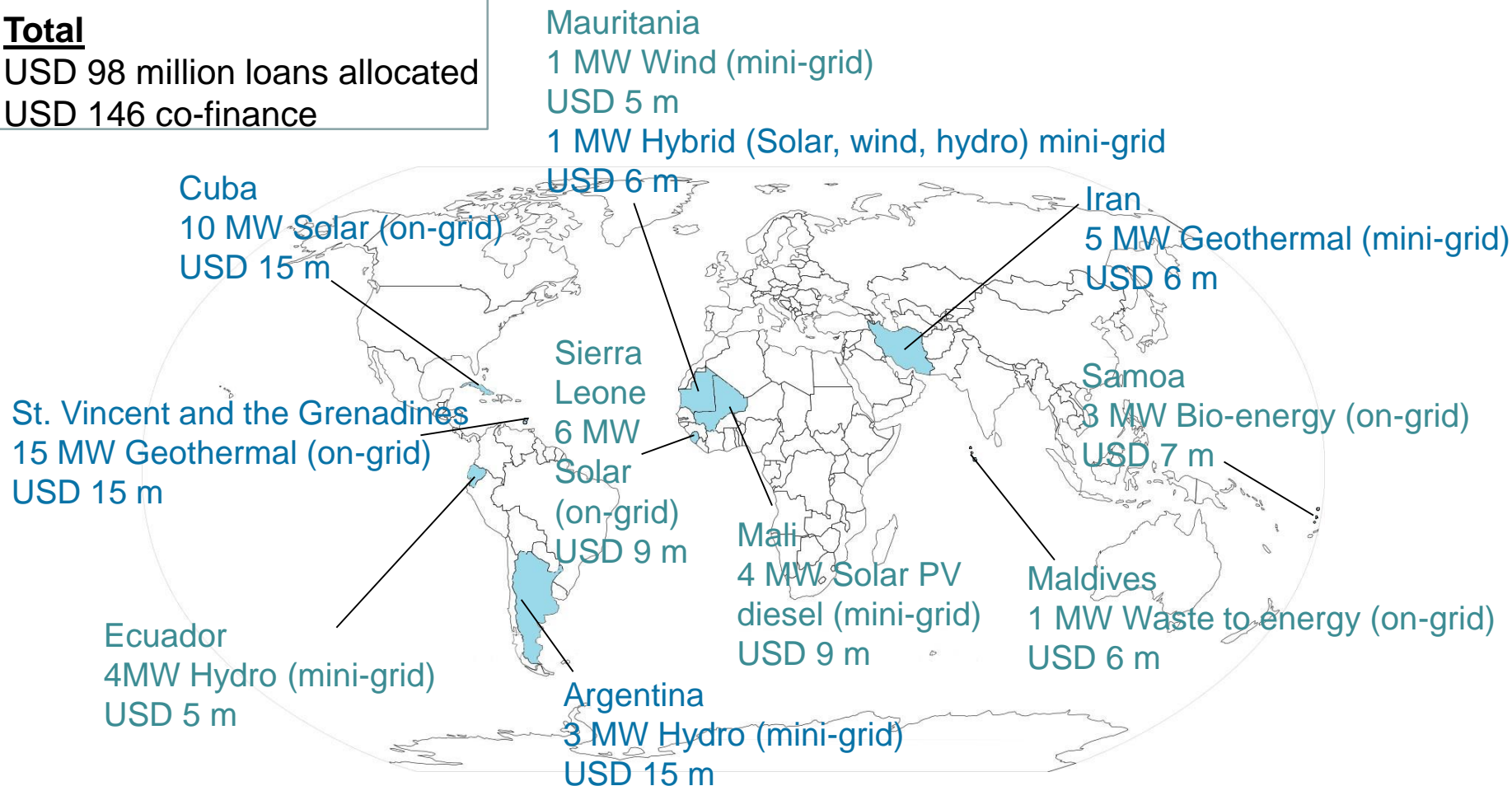
Visit us: www.irena.org/navigator

Contact: navigator@irena.org



IRENA/ ADFD: projects selected for funding

Total
USD 98 million loans allocated
USD 146 co-finance



First cycle projects = USD 41 million loans, USD 44 million co-finance
Second cycle projects = USD 57 million loans, USD 102 million co-finance

Note: third cycle results will be announced in January 2016 at the IRENA Assembly

Fourth cycle

Approximately one year for each cycle

Submit Executive Project Summary applications (**option to automatically register on the Marketplace**)

11 Nov 2015 – 15 Feb 2016

Shortlisted applicants to submit Full Project Proposals

Early May to end-June 2016

Shortlisted applicants informed if selected for funding by ADFD

End-December 2016

See www.irena.org/adfd for details on how to apply

Eligibility

- Projects can only be submitted from countries that are Members of IRENA (or Signatories of the Statute, or States in Accession).
- Countries must be on the “DAC List of ODA Recipients” from the Organisation for Economic Co-operation and Development (OECD).

Loan conditions for all cycles

- Up to 50% of project costs covered by ADFD loans. The rest must be co-financed.
- USD 5-15 million ADFD loans for each project.
- 1-2% interest rates, 20 year loan period including a 5 year grace period.

Key Milestones in 2015

Stakeholder engagement at workshops, side events, etc.

